

Eran Zack - Transaction Experience							
Employer / Year	Buyer/Issuer	Seller	Date Announced	Price / Issuance Value (mm)	Industry	Assignment	Team and/or Individual Role
EZ Advisory	Current Focus	Sevral Mid-Market Companies	In Process	\$20 - \$150	Mid-Market	M&A - Sellside (Auctions), Fund Raising, Strategic Positioning	Leading execution on several M&A and Fundraising mandates, for mid-market Tech companies
Fortunet	Global-e	Return Go	July 2025	Undisclosed	Software	M&A Sellside	Led a focused and highly confidential dual M&A/Fundraising process; sourced connections to the buyer and helped company negotiate terms
Goren Capital	Dalia Energy	IEC	December 2023	₪9,000	Power & Energy	M&A - Sellside (Auction)	Led execution of a competitive auction process
Credit Suisse	Enlight	NA	February 2023	\$252	Renewable Energy	IPO	Active Bookrunner. Originated and led execution, alongside US ECM teams
Credit Suisse	Bioventus	Cartiheal	April 2022 (withdrawn April 2023)	\$415	Healthcare	M&A - Sellside	Supported execution of the merger and following negotiations
Credit Suisse	EPIC Swiss	NA	May 2022	CHF 183	Real Estate	IPO	Lead role. Assisted Swiss CS team in execution and managed relationship with local stakeholders
Credit Suisse	ION Acquisition Corp.	Taboola	June 2021	\$2,600	Technology	SPAC Merger	Assisted US CS IB teams in merger execution and relationship management with Israeli stakeholders
Credit Suisse	FIMI	Gilat Satellite Networks	March 2021	\$59	Technology	ECM	Originated and assisted execution, leading coverage of FIMI
Credit Suisse	Playtika	NA	January 2021	\$1,880	Tech - Gaming	IPO	Assisted US CS IB teams in merger execution and relationship management with Israeli stakeholders
ION Pacific	Ion Pacific	Cross-River Bank	1 February 2020	Undisclosed	Fintech	Secondary Investment	Acquired shares from early investors through a structured secondary transaction
ION Pacific	Ion Pacific	Disruptive VC	1 February 2018	Undisclosed	VC	Secondary Investment	GP-led structured secondary investment
ION Pacific	Ion Pacific	Pitango VC	Early 2017	Undisclosed	VC	Secondary Investment	Acquired LP position through a structured secondary transaction
Poalim Equity	MalamTeam	Bank Hapoalim	June 2017	Undisclosed	Financial Institutions	M&A - Sellside (Auction)	Led execution of competitive auction process and internal divestiture of a business unit
Poalim Equity	Constellation Software	IMDSoft	November 2016	Undisclosed	Healthcare	M&A - Sellside (Auction)	Helped originate and execute competitive auction process
Poalim Equity	NPSB Holdings	CHS	October 2016	Undisclosed	Industrials	M&A - Sellside (Auction)	Originated and led execution of a competitive auction process
Poalim Equity	Dentsply Sirona	MIS	September 2016	\$375	Healthcare	M&A - Sellside (Auction)	Helped originate and execute competitive auction process
Poalim Equity	Harel Insurance	Bank Hapoalim	July 2016	\$400	Financial Institutions	M&A - Sellside (Auction)	Led execution of competitive auction as part of a process that included close regulator scrutiny
Poalim Equity	Radcome	NA	October 2017	\$33	Technology - Software	Follow-on Offering	Help execute confidentially marketed Follow-on Offering
			May 2016	\$23	Technology - Software	Initial Public Offering	Originated and helped execute lead bookrunner mandate of William Blair

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Poalim Equity	Francisco Partners	Sintec Media	April 2016	\$400	Technology - Media	M&A - Sellside (Auction)	Co-led execution of competitive auction as part of a PE-focused M&A process
Poalim Equity	Chiasma	NA	July 2015	\$117	Healthcare - Biotech	Initial Public Offering	Originated and helped execute co-lead manager mandate of William Blair
Poalim Equity	Kornit Digital	NA	January 2017	\$142	Technology - Printing	Follow-on Offering	Co-manager mandate, William Blair
			April 2015	\$82	Technology - Printing	Initial Public Offering	Originated and help execute co-manager mandate, William Blair
Poalim Equity	Cyberark	NA	June 2015	\$344	Technology - Cyber	Follow-on Offering	Co-manager mandate, William Blair
			March 2015	\$235	Technology - Cyber	Follow-on Offering	Co-manager mandate, William Blair
			September 2014	\$99	Technology - Cyber	Initial Public Offering	Originated and help execute co-manager mandate, William Blair
Poalim Equity	Mobileye	NA	March 2015	\$822	Technology - Autotech	Follow-on Offering	Co-manager mandate, William Blair
			August 2014	\$1,023	Technology - Autotech	Initial Public Offering	Originated and help execute co-manager mandate, William Blair
Poalim Equity	LLC	Leadcom	July 2014	\$33	Telecom	M&A - Sellside (Auction)	Led execution of competitive auction as part of court-led bankruptcy process
Poalim Equity	Cyren	NA	July 2014	\$12	Technology - Cyber	Follow-on Offering	Originated and helped execute lead bookrunner mandate of William Blair
Poalim Equity	Borderfree	NA	March 2014	\$92	Technology - eCommerce	Initial Public Offering	Originated and helped execute co-manager mandate of William Blair
Poalim Equity	AudioCodes	NA	March 2014	\$32	Technology - Networks	Follow-on Offering	Originated and helped execute lead bookrunner mandate of William Blair
Poalim Equity	Magic Software	NA	February 2014	\$59	Technology - Software	Follow-on Offering	Originated and helped execute Co-lead manager mandate of William Blair
Poalim Equity	Sapiens	NA	November 2013	\$41	Technology - Insurtech	Follow-on Offering	Originated and helped execute Co-lead manager mandate of William Blair
Poalim Equity	Platinum Equity	Caterpillar Inc. (Logistics Services)	August 2012	\$750	Logistics	M&A - Sell-Side (Auction)	Advised CAT and led execution team on the carve out of its third-party logistic services business and subsequent auction process
Bank of America Merrill Lynch	CHS Inc.	Solbar	01/11/2011	\$133	Agriculture	M&A - Buy-Side	Advised CHS on its acquisition of Solbar, an Israeli maker of soy protein
Bank of America Merrill Lynch	EMCOR	Transfield Services / USM	18/05/2011	\$255	Facilities Maintenance Services	M&A - Buy-Side	Advised EMCOR on its acquisition of USM, a subsidiary of Transfield Services and provided fairness opinion to EMCOR's board of directors

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Bank of America Merrill Lynch	Seaspan (JV)	Carlyle Group Tiger Group (JV)	14/03/2011	\$5,000	Shipping	M&A - JV Agreement	Advised Seaspan on its JV partnership with the Carlyle Group and Tiger Group to acquire more than \$5 billion of shipping assets
Bank of America Merrill Lynch	AEA	Advent Int'l / Shoes for Crews	06/07/2010	NA	Retail / Restaurants	M&A - Sell-Side (Auction)	Executed a very competitive sell side process for Advent and Shoes For Crews' founders. Drafted marketing materials and ran point on diligence and financing discussions
Bank of America Merrill Lynch	Hertz	Dollar Thrifty	8/26/2012	\$2,200	Car Rental	M&A - Buy-Side	Advised Hertz on various transaction and financing alternatives. Team provided on-going advice to Hertz's senior management in the process of bidding war with Avis
Bank of America Merrill Lynch	GSI Commerce	Retail Convergence ("Rue La La")	27/10/2009	\$350	Technology - Online Retail	M&A - Buy-Side	Advised GSI on its acquisition of Retail Convergence; transaction included earnouts component and collar mechanism; provided
Bank of America Merrill Lynch	Adecco SA	MPS Group	20/10/2009	\$1,300	HR - Staffing	M&A - Sell-Side (Negotiated)	Advised MPS on its negotiated sale to Adecco. Provided fairness opinion to MPS' Board
Bank of America Merrill Lynch	NA	Six Flags	NA	NA	Media - Theme Parks	Advisory	Advised Six Flags' board of directors on strategic alternatives. Evaluated competing proposals and provided recommendations to the special committee of the Board
Lehman Brothers	Progress Software	IONA Technologies	25/06/2008	\$150	Technology - Software	M&A - Sell Side (Auction)	Advised IONA in an auction process that included six competing bidders. Provided Fairness Opinion to IONA's Board
Lehman Brothers	IBM	Cognos	12/11/2007	\$5,000	Technology - Software	M&A - Sell-Side (Negotiated)	Advised Cognos on its negotiated sale to IBM. Provided fairness opinion to Cognos' Board
Lehman Brothers	Cognos	Applix	15/09/2007	\$340	Technology - Software	M&A - Buy-Side	Advised Cognos on its acquisition of Applix. Provided fairness opinion to Cognos' Board
Lehman Brothers	Cognos	Software Company	Negotiation broke a few days before	~\$2,000	Technology - Software	M&A + Financing	Advised Cognos on its bid to acquire a publicly traded software company. Provided financing for
Lehman Brothers	TomTom	Tele Atlas	23/07/2007	\$4,200	Comm Equipment	M&A - Sell-Side (Negotiated)	Advised Tele Atlas on its negotiated sale to TomTom, following bidding war with Garmin. Provided fairness opinion to Tele Atlas' Board